

Technical Sales Representative (Calgary)

The Company:

Titan Controls is a growing Calgary based company specializing in distribution of Industrial Monitoring and Instrumentation products. We have an immediate opening for a Technical Sales Representative in our Calgary office with a strong desire to grow and succeed.

Position Summary:

Reporting to Management, you will be responsible for growing Titan Controls sales and fostering relationships with our existing and prospective customers, including the execution of effective sales strategies. Titan Controls product focus consists of gas and fire detection. Experience with these or similar types of products would be considered an asset.

Responsibilities:

- Proactively pursue business opportunities
- Drive growth and deliver booking goals
- Work closely with Management and other sales team members to ensure sales success
- Engage all aspects of Titan Controls principals to ensure customer satisfaction and preference
- Report on a timely basis and within the parameters of our CRM package, the continued progress in developing our accounts

Qualifications:

- Self motivated
- Excellent interpersonal and communication skills verbal and written
- Detail oriented
- Well developed organizational and strategic abilities
- Strong team player
- Previous industrial sales experience an asset

Education:

- SAIT/NAIT or equivalent education in Instrumentation or Electrical

Compensation:

- Titan Controls offers a competitive compensation

Please forward resume to:

Titan Controls
127, 4999 43rd Street S.E.
Calgary, Alberta T2B 3N4
resumes@titancontrolscanada.com

We thank all applicants for their interest; however only those selected for interview will be contacted.